

## ***Michigan Contracting Opportunities***

Federal, state and local agencies spend millions of dollars every year with companies who can provide everything from alarms to asbestos removal to pavement and painting.

The time has never been better to network with public sector buyers who can help you grow your business. Attend any one of the Business Opportunity Forums scheduled statewide from May through September.

No lengthy formal presentations. The trade fair-like sessions will provide ample opportunity for you to meet one-on-one or around the table with buyers from various state and local government offices. Representatives from the Small Business Administration and Internal Revenue Service will also be available to provide up-to-date information and answer questions.

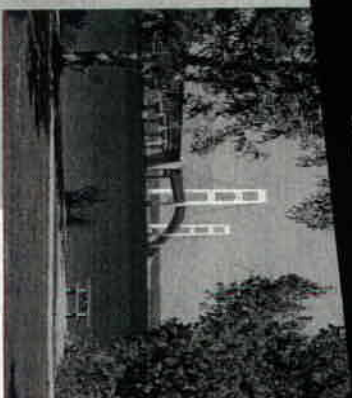
Don't miss this great opportunity to meet with federal, state and local government. Representatives from the following state agencies will be available:

- Career Development
- Corrections
- Transportation
- Management and Budget Acquisition and Infrastructure Services
- Michigan Economic Development Corporation
- Procurement Technical Assistance Center



For directions and maps to locations, please visit our website at:  
[WWW.MICHIGAN.GOV/DOINGBUSINESS](http://WWW.MICHIGAN.GOV/DOINGBUSINESS)

## **2003 BUSINESS OPPORTUNITY FORUMS**

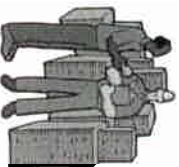


**BRIDGING THE GAP  
BETWEEN YOUR BUSINESS  
AND  
PUBLIC SECTOR BUYERS**

**Battle Creek  
Detroit  
Grand Rapids  
Grayling  
Lansing  
Livonia  
Muskegon  
Saginaw  
St. Clair  
Sault Ste. Marie  
Troy  
Ypsilanti/Ann Arbor**

## A Sample of What the State of Michigan purchases:

- **ENERGY AND PROPERTY MANAGEMENT**  
snow & rubbish removal—natural gas—industrial cleaning—septic service—security guard service—janitorial supplies & equipment—office furniture—alarm systems—curtains & draperies—disposable paper
- **BUILDING/HIGHWAY SUPPLIES & MAINTENANCE**  
breath/alcohol detectors—lawn & garden equipment—first aid & safety equipment—paint, varnish & brushes—police, boat, marine, aircraft & highway equipment—electrical supplies—fencing—vehicles—tires—fuel—abrasives—auto parts—traffic control devices—glass—hand tools—lumber—roofing—bags—tires
- **PROFESSIONAL & MANAGEMENT SERVICES**  
design and construction—demolition—asbestos abatement—insurance—travel—mail & courier—advertising—financial—expert witness—human services—communication—debt collection—chaplain—laboratory—temporary—aircraft operation
- **TECHNOLOGY**  
data & telecom systems—information technology—hardware/software services & equipment—telecommunications
- **OFFICE EQUIPMENT & SUPPLIES**  
audio, copying, video, printing, x-ray & mailing equipment—film—paper—school equipment & supplies—court reporting—office supplies—moving services—flags—books—printing—microfilming & transcription services
- **INSTITUTIONAL SUPPLIES & SERVICES**  
food—USDA commodities—laundry & dry cleaning—hospital supplies—uniforms—kitchen equipment—beverages—eyewear—diapers—hearing aids—clothing—animal feed & supplies—pharmaceuticals
- **TRANSPORTATION**  
road & bridge construction—inspection & engineering—design—trucking—planning—real estate services—signs & barricades—electrical—pavement marking—guardrail services—landscaping—snow removal—asbestos removal—environmental assessments—GIS—and more



## LEARN.....

- ◆ How to register as a vendor with the State of Michigan
- ◆ How state and local agencies buy goods and services
- ◆ How to access the Michigan Department of Transportation's (MDOT) bulletin board system
- ◆ How to bid Department of Management and Budget and MDOT design and construction projects
- ◆ How to access state websites
- ◆ How minority and women-owned firms can become certified to do business with MDOT
- ◆ How to become an MDOT prequalified construction contractor or consultant

For directions and maps to locations, please visit  
our website at:  
[WWW.MICHIGAN.GOV/DOINGBUSINESS](http://WWW.MICHIGAN.GOV/DOINGBUSINESS)

## DATES AND LOCATIONS

- LANSING**—Thursday, May 15  
9:00 a.m. to Noon  
Clarton Hotel—3600 Dunckel Road (at Jolly)
- GRAND RAPIDS**—Thursday, May 22  
9:00 a.m. to Noon  
Grand Valley State University-Grand Rapids Campus  
Eberhard Center-2nd Floor-301 W. Fulton
- YPSILANTI/ANN ARBOR**—Wednesday, June 18  
9:00 a.m. to Noon  
Washtenaw Community College  
Morris Lawrence Building
- TROY**—Tuesday, June 24  
9:00 a.m. to Noon  
Holiday Inn—I-75 and Rochester Road (Exit 67)
- DETROIT**—Thursday, July 17  
9:00 a.m. to Noon  
University of Detroit Mercy-Ward Conference Center  
Superior Ballroom—8200 W. Outer Drive
- LIVONIA**—Tuesday, July 29  
9:00 a.m. to Noon  
Schoolcraft College—VisTaTech Center  
18600 Haggerty Road
- BATTLE CREEK**—Thursday, August 21  
9:00 a.m. to Noon  
Regional Manufacturing Technology Center  
Fort Custer Industrial Park
- ST. CLAIR**—Thursday, August 28  
10:00 a.m. to Noon  
St. Clair Inn—500 N. Riverside Avenue
- GRAYLING**—Wednesday, September 10  
1:00 p.m. to 3:00 p.m.  
Days Inn—2556 S. I-75 Business Loop
- SAULT STE. MARIE**—Thursday, September 11  
8:30 a.m. to 11:30 a.m.  
Ojibway Hotel—240 W. Portage Avenue
- SAGINAW**—Thursday, September 18  
9:00 a.m. to Noon  
Saginaw Valley State University  
Curtis Hall—7400 Bay Road
- MUSKEGON**—Thursday, October 9  
9:00 a.m. to Noon  
Holiday Inn—Muskegon Harbor  
939 3rd Avenue